



Only in America: From Immigrant to CEO

Paul Oreffice

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The United States is the land of opportunity and a society unique in the history of the world. It is only in America that an immigrant could create a new life. Only in America could someone arrive speaking fewer than fifty words of English and work through the ranks to become the CEO of a major company. This someone is Paul Oreffice and this is his story--the American story.

It begins in Italy, 1939. Mussolini is in power, and fascism is the rule of the day. Paul's father has not come home for twelve days, and his mother anticipates the worst. In fact, the fascist police have severely beaten Paul's father and thrown him in a tiny cell. For the sake of his family, Paul's father wins the heart of one of his jailers, who places an anonymous call to Paul's mother, relaying, "Your husband is alive."

Thus begins the adventure that brings Paul and his family to America by way of Switzerland first and then Ecuador, escaping to that country only eight days before Italy enters World War II. Once in America, he enrolls at Purdue University though he knew almost no English. After graduating and serving for two years in the US Army during the Korean War, Paul rises rapidly through The Dow Chemical Company's ranks, helping it go from a domestic company to an international powerhouse through his roles as CEO, president, and chairman.

Only in America weaves the story of Paul's immigration to America, revealing how difficult early experiences sharpened him and molded his outlook on management and life. He gives practical business advice--from someone who has been there--on how anyone, especially an immigrant, can seize the abundant opportunities this country offers, converting obstacles and setbacks into achievements and success.

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